

# **LEBEADO @ HOME**

## **SELF EMPLOYED DEMONSTRATORS**

It is essential that the people who are doing Lebeado parties are **completely self-employed**, so in effect we have to **sell** all stock and anything linked to transporting, displaying, marketing and packaging to them.

Here are some thoughts as to how to do this:

The starting kit will only cost £50.00 just for deposit. It can be agreed that Lebeado will refund the money, on the return of the stock on the next 24 hours.

The Lebeado Kit will be around £100.00 to £200.00

(All stock must be in good condition and the right quantities)

The stock required for a party will be run through the till and 'set aside' invoice will be generated for the total cost of the stock with a 25% discount given.

This invoice can be a 'sale or return' document with a time limit i.e. one day after the date of the party, or, if the P/Planner has a number of parties booked the date could be extended.

Also we will give 25% on any sales of beads and findings for personal use.

Two copies of the invoice will be generated with the till (Layaway) role for the stock taken attached to the invoice held by Lebeado. The other invoice will be given to the P/Planner; the invoice could also include bags and boxes etc.

After the party the unsold stock will be returned and dealt with as you do now. The P/Planner would then pay the invoice, less the returned stock, at the retail cost less 25%. She will then have made 25% on her sales.

## **INSURANCE**

All P/Planners must have their own Public Liability Insurance cover which will cost about £100 per annum and also cover for the stock they are carrying.

They can arrange this through their own Broker or contact the Broker Lebeado use. We would need to see a copy of the policy before their first party.

**I have being informed of all the terms and conditions:**

Signature: .....

Date: .....